



## INTRODUCING Philip Pilgrim

Philip is a licensed Icon Business Solutions (IBS) consultant. In the course of his thirty years in industry, he has gained extensive commercial experience which culminated in him heading up the boards of a number of different companies. In these roles he was responsible for company acquisitions and sales, business strategy and development, business turnarounds along with the ongoing day to day operational management.

Philip is a member of the Chartered Institute of Purchasing & Supply and also has a wealth of knowledge in strategic management, leading change, implementing sound business process and managing people, while ensuring that performance and profitability are delivered.

Good with people, Philip also has a passion to help local business owners succeed. He believes that the three biggest challenges facing them today are time, team and money and he is making it his mission to support business owners as they make changes in these key areas. His experience is, that in making a few small changes, large increases in the overall performance of the business will be delivered.

Philip firmly believes that his success can only be measured by the overall improvement he helps owners deliver for their businesses and the benefits this brings to the owner's life.

On a personal level, Philip is happily married to Alison and lives in Hythe with their two boys, Christopher and Jonathan. In his spare time he enjoys his family, most sports, spending time in the garden, reading, listening to a wide range of music and enjoying the odd meal out.

**“Commercially astute, he is an innovative problem solver and delivers real business solutions” – Jason Thompson, MD, Visual Foods Ltd**

**“Philip’s biggest strength is his drive and determination to see a business succeed” – Brian Pound, MD, Vestey Foods UK Ltd**

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