



INTRODUCING

Andrew McDermott

Andrew started his life in the Army spending some 16 years with the Royal Engineers. He was trained as an electrical engineer but also benefited from the excellent training in management and team building skills.

After leaving the Army Andrew spent 10 years with one of the largest mechanical and electrical contractors in the construction industry working with clients as diverse as the Nationwide Building Society, Bank Paribas, Land Securities and the Department of the Environment. Each multi million pound project was run as a separate cost centre and Andrew was responsible for marketing, management, profitability, supply chain management and recruitment for these projects.

For the past eight years Andrew has been running a successful and profitable business which he started up from conception. He now has a manager running this business. He has also been a director of a number of smaller businesses in the service industry focusing on golf club management and catering.

Andrew is well qualified with a Masters in Business Administration (MBA) which he gained whilst working full time. This allowed him the opportunity to develop practical applications to solve often difficult solutions.

Andrew is passionate about improving business owners' lives by providing them with step by step solutions, help them implement specific business strategies and achieve the financial and personal rewards they are seeking. He believes that ICON's solutions represent the very best investment for any business owner who feels overworked, underpaid and/or unappreciated.

Andrew is a keen golfer and has had the privilege of being the Captain of the oldest golf club in the world, Royal Blackheath.

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